CHALLENGE YOURSELF TO A BETTER CAREER.

Exploring a career as a Financial Professional Associate (FPA) at The Prudential Insurance Company of America is an opportunity to begin an entrepreneurial career that has competitive benefits and excellent earning potential. We believe the key to long-lasting success is creating long-lasting relationships. If you’re looking for a meaningful sales career selling insurance and financial products this is an opportunity to share your experience one-on-one with customers, we invite you to start today. Challenge yourself to a better career.

At Prudential, delivering on our promises is the basis for our reputation as a multinational financial services leader. Step up and be the leader you’ve always known you could be.

Prudential currently offers one of the financial industry’s most successful development programs which is intended to lead to a career as a Financial Professional Associate. It's a two-phase program. During phase one, the Pre-Contract phase, you can learn about the financial services industry and obtain the necessary licenses and registrations. Phase two, the Contract phase, gives you the opportunity to be paid as a Prudential employee, to go out on calls and really get into the job. If you do well – and like working with us – we will move you into the role of Financial Professional Associate which makes you eligible for full-time benefits and the ability to earn sales commissions. During both phases you can job sample this career, while continuing your current employment* until you’re sure that this is the right career for you.

The licensed sales professional will be responsible for providing quality customer service while attaining revenue goals. Other requirements include working autonomously, exhibiting excellent communication skills and demonstrating strong problem-solving abilities.

Put your determination to work and challenge yourself to new levels of achievement. In return for your abilities and eagerness to excel, we offer competitive compensation plus generous performance-based bonuses. We also encourage career advancement and respect your work/life balance. A career with us will help increase your leadership skills, expand your professional network and build your confidence, resulting in greater personal and professional satisfaction. Contact: Lyn Alleborn Firm Recruiter 207-482-2873 or email Lyn.Alleborn@prudential.com

Offices located in S. Portland, ME, Bedford, NH, Wakefield, MA and Marlborough, MA

*Cannot work for or be appointed with another insurance company, or registered with another broker-dealer.

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